



This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

#### Product Information

##### **VietNam Holding Limited - Ordinary Shares (ISIN: GG00BJQZ9H10)**

This product is admitted to trading on the main market of the London Stock Exchange and governed by its Board of Directors. The Board has appointed Dynam Capital, Ltd ('Dynam') as its investment manager, and to prepare this Key Information Document. Dynam is authorised and regulated by the Guernsey Financial Services Commission. For more information on this product please refer to:

[www.vietnamholding.com](http://www.vietnamholding.com) or call +84 28 392777 590

You are about to purchase a product that is not simple and may be difficult to understand.

This document was published on 8 March 2019.

#### What is this product?

##### **Type**

This is a closed-ended investment company.

##### **Investment objective**

The Company's investment objective is to achieve long-term capital appreciation by investing in a diversified portfolio of companies that have high growth potential at an attractive valuation.

##### **Investment policy**

The Company attempts to achieve its investment objective by investing in the securities of publicly traded companies in Vietnam, and in the securities of foreign companies if a majority of their assets and/or operations are based in Vietnam. The Company may invest in equity securities or securities that have equity features, such as bonds that are convertible into equity.

The Company may invest in listed or unlisted securities, either on the Vietnamese stock exchanges, through purchases on the OTC Market, or through privately negotiated deals.

The Company may invest its available cash in the domestic bond market as well as in international bonds issued by Vietnamese entities.

The Company may utilise derivatives contracts for hedging purposes and for efficient portfolio management but will not utilise derivatives for investment purposes.

The Company does not intend to take control of any company or entity in which it has directly or indirectly invested (an "Investee Company") or to take an active management role in any such company. However, the Investment Manager may appoint one of its directors, employees or other appointees to join the board of the Investee Company and/or may provide certain forms of assistance to such company, subject to prior approval by the VNH Board.

The Company integrates environmental, social and corporate governance ("ESG") factors into its investment analysis and decision-making process. Through its Investment Manager, the Company actively incorporates ESG considerations into its ownership policies and practices and engages Investee Companies in pursuit of appropriate disclosure and the improvement of material issues.

The Company may invest:

- up to 25 per cent. of its Net Asset Value ("NAV") (at the time of investment) in companies with shares traded outside of Vietnam if a majority of their assets and/or operations are based in Vietnam;
- up to 20 per cent. of its NAV (at the time of investment) in direct private equity investments; and
- up to 20 per cent. of its NAV (at the time of investment) in other listed investment funds and holding companies which have the majority of their assets in Vietnam.

##### **Intended retail investor**

The fund is intended for institutional investors and professionally-advised or financially sophisticated non-advised investors including retail investors seeking exposure to predominantly listed investments.

##### **Maturity**

Subject to the continuation vote arrangements described below, this product does not have a maturity date. There are no provisions entitling the manufacturer of this product to terminate the product unilaterally, nor for the automatic termination of the product.



What are the risks and what could I get in return?

Summary Risk Indicator



Lower Risk

Higher Risk



Be aware of currency risk. The PRIIP is denominated in a different currency to that at which it is marketed, so the final return will depend on the exchange rate between the currencies. This risk is not considered in the indicator above.

The risk indicator assumes you keep the Product for 5 years. The PRIIP holds no capital protection against market risk. The PRIIP holds no capital guarantee against credit risk.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the market or because we are not able to pay you. We have classified this product as 4 out of 7, which is a medium risk class. This rates the potential losses from future performance at a medium level, and poor market conditions could impact our capacity to pay you. This product does not include any protection from future market performance, so you could lose some or all of your investment. If we are not able to pay what is owed, you could lose your entire investment.

Performance Scenarios

Investments of USD10,000		1 Year	3 Years	5 Years*
Stress Scenario	What you might get back after costs	\$5,406	\$6,433	\$4,806
	Average return each year	-45.94%	-13.67%	-13.63%
Unfavourable Scenario	What you might get back after costs	\$9,347	\$9,939	\$10,948
	Average return each year	-6.53%	-0.20%	-1.83%
Moderate Scenario	What you might get back after costs	\$10,926	\$13,010	\$15,492
	Average return each year	9.26%	9.17%	9.15%
Favourable Scenario	What you might get back after costs	\$12,720	\$16,961	\$21,832
	Average return each year	27.20%	19.26%	16.90%

This table shows the money you could get back over the next 5 years, under different scenarios, assuming that you invest USD 10,000 from the outset. The scenarios shown illustrate how your investments could perform. You can compare them with the scenarios of other products.

The scenarios presented are an estimate of future performance based on evidence from the past on how the value of this investment varies and are not an exact indicator. What you get back will vary depending on how the market performs and how long you keep the investment. The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where we are not able to pay you. The figures shown include all the costs of the product itself but may not include all the costs that you pay to your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

Past performance should not be a guide to future returns. Your maximum loss would be that you will lose all your investment.



**What happens if VietNam Holding Limited is unable to pay out?**

You may ordinarily sell your shares at any time during trading hours on the London Stock Exchange using your broker. Your shares would be sold to a buyer in the market without recourse to the Company. If the Company goes into liquidation the investments will be sold and you will receive your pro rata share of the proceeds after settlement of the Company's liabilities, in accordance with the articles of association of the Company. You will not be entitled to compensation from the Financial Services Compensation Scheme or any other compensation scheme and no guarantee scheme applies to an investment in the Company.

**What are the costs?**

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the investment return you might get. The total costs take into account one-off, ongoing and incidental costs.

The amounts shown here are the cumulative costs of the product itself, for three different holding periods. They include potential exit penalties. The figures assume you invest USD 10,000. The figures are estimates and may change in the future.

The person selling you or advising you about this product may charge you other costs. If so, this person will provide you with information about these costs and show you the impact that all costs will have on your investment over time.

**Costs over time**

Investments of USD10,000

	If you cash in after		
	1 year	3 years	5 years
<b>Total Costs</b>	\$375	\$1,387	\$2,850
Reduction in Yield (RYI) per year	3.75%	3.75%	3.75%

**Costs composition**

This Table shows the impact on return per year

One-Off Costs	Entry Costs	0.00%	The impact of the costs you pay when entering your investment
	Exit Costs	0.00%	The impact of the costs you pay when exiting your investment
Ongoing Costs	Portfolio Transaction Costs*	0.18%	The impact of the costs of us buying and selling underlying investments for the product
	Other Ongoing Costs	2.25%	The impact of the costs that we take each year for managing your investments and the fees & expenses of other providers
Incidental Costs	Performance Fees*	1.32%	The impact of the performance fee. We take these from your investment if product outperforms its benchmark
	Carried Interest	0.00%	The impact of carried interests

---

**How long should I hold it, and can I take my money out early?**

An investment in the Company should be regarded as a long-term investment. In order to seek to minimise the effect of shorter-term fluctuations in the market, the recommended minimum holding period for an investment in the Company is at least five (5) years. A continuation resolution will be put to shareholders in 2023.

Shares in the Company may be bought and sold at any time (subject to usual trading hours and conditions) on the London Stock Exchange using your broker.

---

**How can I complain?**

Should you wish to complain about your investment in the Company or any aspect of the service provided to you by the Company or Dynam Capital as investment manager, please write to the Board c/o Sanne Group (Guernsey) Limited, De Catapan House, The Grange, St Peter Port, Guernsey, or send an email to [info@dynamcapital.com](mailto:info@dynamcapital.com).

If you have a complaint about the financial advice you have received in relation to the Company or the service you have received when placing transactions in the Company through a third party, please direct your complaint to your adviser or third party accordingly.

---

**Other relevant information**

You can obtain further information about the Company, details of the Company's net asset value, its shares and copies of the financial reports, investor reports and other documents published by the Company, as well as information on the Directors and governance arrangements, from [www.vietnamholding.com](http://www.vietnamholding.com).

Hard copies of these documents are available free of charge upon request. You can also refer to this website for additional information such as announcements made by the Company to the market.

---

**Tax legislation**

The Company is subject to Guernsey tax legislation which may have an impact on your personal tax position.

This key information is updated at least every 12 months.