VIETNAM HOLDING

VietNam Holding Ltd. (VNH) is a value investor, aiming to generate high risk-adjusted returns by combining rigorous financial analysis with interactive sustainability research. Its current investment themes are agriculture, domestic consumption and urbanization. VNH is listed on both the London and the Frankfurt stock exchanges.

Vietnam News

February was a short month in Vietnam, truncated by the tenday Tet holiday. Market sentiment in the month was largely positive, with the Vietnam All Share Index (VNAS) rising 1.6% in the month to 575. The economic growth outlook for 2015 (6.2%e) remains positive, supported by data such as the HSBC February Purchasing Managers` Index, at 51.7 (January - 51.5; December - 52.7), and non-existent inflation (minus 0.05% year-on-year for the four weeks to mid-Feb), which provides scope for still-further interest rate cuts (currently 4.5% for the discount rate and 6.5% for the refinance rate).

Quiescent inflation also provides an opportunity for the liabilities of the largest state-owned enterprise, national electricity distributor EVN, to begin to be addressed with price increases – a much more politically difficult exercise in an environment with higher cost of living pressures.

Regional Valuation	and Dividend Y	ield Comparis	on
	P/E trailing	Price to Book	Dividend Yield
Indonesia	24.5	2.4	1.8
Philippines	21.5	3.0	1.9
Thailand	20.8	2.2	2.8
India	20.6	3.1	1.4
China	16.0	2.1	2.0
Malaysia	15.8	1.8	3.2
Vietnam: VNAS	12.4	1.6	3.1

Source: Bloomberg.

VNH Insights

VietNam Holding's NAV per share at the end of February was US\$ 2.07, up 1.1% for the month (and up 0.5% ytd) versus a 1.6% rise (ytd up 3.3%) for the VNAS. For the last five years, the fund is up 52.7% versus the VNAS which is up 1.4%.

We remain strongly committed to our top investment themes of consumption and urbanisation; during the month our consumption theme weighting rose by 7 percentage points to 45% of the portfolio, with a 23% weighting for urbanisation. In comparison to the VNAS, we are heavily overweight in healthcare, retail, and construction/materials; and very underweight in banks, other financials, and property.

Fund Facts

Domicile Admission Exchanges

Management Fee

Performance Fee LSE Ticker Bloomberg Ticker ISIN 15 June 2006 London AIM Frankfurt Entry Standard 2.00% for NAV < \$100M 1.75% for NAV > \$100-150M 1.50% for NAV > \$150M 15% (hurdle rate 5%) VNH VNH LN Equity KYG9361X1043

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Fund Statistics

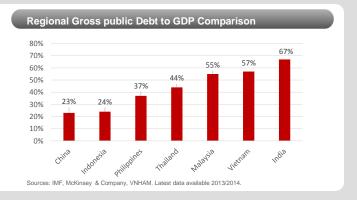
Total NAV USD 125,112,331	NAV per share USD 2.070
Shares in issue 60,426,534	Treasury shares 7,110,706
Equity investments 96.02%	Number of investments 23

28 February 2015

Investor Report

The government has announced a new \$2.3bn subsidised loan package for residential property buyers. This perhaps helps the recovering confidence in this sector, though one should take the efficacy of such government measures with a pinch of salt.

Figures showing that the VAMC, the government's bad debt warehouse for non-performing banking sector loans, had bought an accumulated total of VND135tn (\$6.3bn) of loans by year-end 2014 were a positive surprise, after lacklustre progress in the first half of last year. That said, recycling these loans into the private-sector remains purely theoretical at this stage rather than acted upon. Progress on this would be welcome, as the government has limited room for manoeuvre in committing public money to the problem, given the largest macroeconomic concern facing Vietnam, namely its upwardly trending public debt to GDP ratio – 57% by year-end 2015 on the IMF's forecast (2009: 47%).



We have been analysing Vietnamese public debt. Our view is that this is a potential weak spot in the macro-economy, but that current levels are manageable and will not engender a crisis. External debt to GDP (the large majority of it public) has been stable for six years at a modest c. 38%, a healthy level at a very low (2%) average concessional interest rate. The overall public debt ratio (internal plus external) of 57% is of greater concern, and bears watching in light of lower tax rates and increased infrastructure spending, which could make for continued annual c. 5% fiscal deficits and hence further debt growth. But this is not a red flag (only yellow) and the overall Vietnamese growth story remains sound and improving.

Administrator & Custodian

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Investor Report

1.12%
0.53%
4.33%
10.48
3.06%
0.68
0.66
0.84

Share Price / Discount	
Share Price Performance	
Last month	0.14%
Year-to-date	3.54%
Last 12 months	19.39%
Sharpe ratio	0.38
Alpha	0.34
Beta	0.37
Market capitalisation (USD million)	106.05
Share Price Discount to NAV	
VNH	15.22%
Peer Group weighted average	23.09%
Operating Expense Ratio (12 month rolling)	3.04%



Source: Bloomberg and Morningstar. Peer Group: VEIL, Vietnam Opportunity Fund and DWS Vietnam Fund

Industry Allocation



Health Care (17.2%)

- Food & Beverage (15.3%)
 Construction & Materials (12.6%)
- Industrial Goods & Services (16.3%)
- Retail (9.7%)
- Automobiles & Parts (5.8%)
 Telecommunications (5.1%)
- Oil & Gas (4.1%)
- Real Estate (3.3%)
- Banks (4.2%)
- Travel & Leisure (2.6%)

Top 10 Holdings

Investee Company	Market	Percent of NAV
Hau Giang Pharma	HOSE	7.90%
Traphaco	HOSE	7.52%
Hoa Phat Group	HOSE	7.07%
Binh Minh Plastic	HOSE	6.63%
Vinamilk	HOSE	6.10%
Danang Rubber	HOSE	5.75%
Viconship	HOSE	5.57%
Hung Vuong Corporation	HOSE	5.49%
Thien Long Group	HOSE	5.24%
FPT Corporation	HOSE	5.09%

London Stock Exchange Market Makers

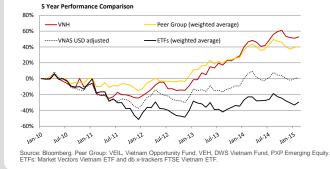
Winterflood
Jefferies
JPM Cazenov
Investec

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NAV Performance vs. VNAS and Peers