

Investor Report

VietNam Holding Ltd. (VNH) is a value investor, aiming to generate high risk-adjusted returns by combining rigorous financial analysis with interactive sustainability research. Its current investment themes are agriculture, domestic consumption and urbanization. VNH's ordinary shares and warrants are listed on the London Stock Exchange's AIM.

Fund Statistics

Total NAV **USD 128,074,380**

Shares in issue **57,370,334**

Equity investments 96.69%

NAV per share USD 2.232
Treasury shares 9,389,405

Number of investments 23

Vietnam News

For the full year 2015, the VNAS rose 4.2% in Vietnam Dong (VND) terms and declined by 0.9% in USD terms. Currency stress again featured in December, with the VND frequently trading beyond its upper trading band (VND22,547 per USD) by almost 1% in the interbank and unofficial markets. This is a direct result of the renminbi's further creeping lower. The market appears to have decided that the VND must follow the Chinese currency in near lock-step.

Standard Chartered, in their annual market outlook for the year ahead states that "USD-VND remains vulnerable to a stronger USD around the Fed rate hike, as well as a potential further uptick in USD-CNY."

Should this currency lock continue to hold, it does suggest heightened devaluation risk in the coming months for the VND – due to Chinese slowdown and political instability impacting the business.

As Vietnam's major Asian peers will be subject to the same currency pressures, the country's relative competitiveness as a producer for exports remains strong.

GDP growth has steadily improved quarter-by-quarter in the past two years from 5.1% in Q1-2014 to 7.0% for Q4-2015.

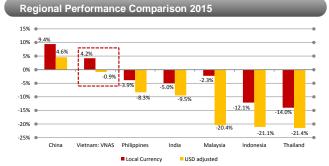
As a potential offset to the currency uncertainties, several other bull points for Vietnam will provide for a sharper distinction of the country in investors' eyes vis-a-vis its Asian neighbors: higher GDP growth rates, more stable politics, a friendlier investment climate and a highly competent and efficient labor market at less than one-third of China's cost.

The chart below shows Vietnam's 2015 stock market performance. In combination with a relatively stronger currency compared to all but the Chinese RMB, this has resulted in it out-performing all of its Asian peers other than China.

Regional Valuation and Dividend Yield Comparison

	P/E trailing	Price to Book	Dividend Yield
Indonesia	26.8	2.3	2.2
Philippines	19.9	2.5	2.0
India	19.8	2.9	1.4
China	18.6	2.0	1.7
Thailand	16.8	1.7	3.6
Malaysia	16.7	1.5	3.1
Vietnam: VNAS	11.7	1.5	3.5

Source: Bloomberg.



Source: Bloomberg. Date range: 31 December 2014 to 31 December 2015.

VNH Insights

VNH's investment performance continues to be well ahead of the wider market's. Its NAV per share increased by 8.4% for the full year.

Over the five-year period, VNH's 79.1% investment return took into account cumulative VND/USD value losses of 15.3% and outperformed the USD-adjusted VNAS Index by as high as 73.1%. During the same period, the two ETFs have underperformed the VNAS by a combined weighted 41.6%. In other words, VNH has out-performed the two ETFs by a full 114.7% over five years.

VNH is now leading all its peers in every cumulative past performance period from one to six consecutive years. Our combination of value investing with sustainability works well.

Vietnam's steadily increasing GDP growth, as the next page shows, was the major driver of the stock market performance which has done very well in comparison to most its Asian and practically all other Emerging Market countries in 2015.

Supported by gratifying economic strengths and ongoing strong retail sales, projected EPS consensus growth for the market this year is 14% and for the VNH portfolio it is a much higher 23%.

Fund Facts

Performance Fee

Domicile Cayman Islands
Admission 15 June 2006
Stock Exchange London AIM

Management Fee 2.00% for NAV < \$100M

1.75% for NAV > \$100-150M 1.50% for NAV > \$150M 15% (hurdle rate 5%)

LSE Ticker VNH
Bloomberg Ticker VNH LN Equity
ISIN KYG9361X1043

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Investment Manager

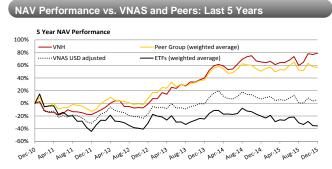
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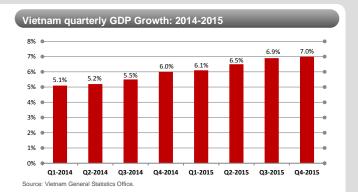
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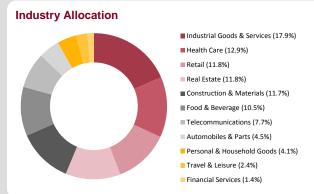
NAV per Share Performance	
Last month	2.10%
Year-to-date	8.40%
Last 12 months	8.40%
Portfolio Statistics	
P/E (trailing)	10.69
Dividend yield	2.83%
PEG (trailing)	0.4
PEG (forward)	0.3
Beta	0.7
Median market cap / investment (USD million)	121 9

Share Price / Discount			
Share Price Performance			
Last month	2.82%		
Year-to-date	13.13%		
Last 12 months	13.13%		
Sharpe ratio	0.86		
Alpha	0.72		
Beta	0.85		
Market capitalisation (USD million)	110.01		
Share Price Discount to NAV			
VNH	14.68%		
Peer Group weighted average	22.30%		
Operating Expense Ratio (12 month rolling)	2.99%		









Top 10 Holdings Investee Company Market Percent of NAV Viconship HOSE 8.89% Traphaco HOSE 7.91% FPT Corporation HOSE 7.65% Binh Minh Plastic HOSE 6.84% Vinamilk HOSE 6 64% HOSE 6.08% Phu Nhuan Jewelry Thien Long Group HOSE 5.73% Dat Xanh Real Estate HOSE 4.61% Hoa Phat Group HOSE 4.52% Hoa Sen Group HOSE 4.50%

London Stock Exchange Market Makers

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