VietNam Holding

## VietNam Holding Ltd. (VNH) is a value investor, aiming to generate high risk-adjusted returns by combining rigorous financial analysis with interactive sustainability research. Its two main investment themes are agriculture and domestic consumption. VNH is listed on both the London and the Frankfurt stock exchanges.

#### Vietnam News

The most note-worthy event during May was in the political front where a plenum of the Vietnam Communist Party (VCP) elected two new Politburo members even though it had been expected that three, not just two, new appointments to the 16-person VCP leadership would be made. The National Assembly formally approved Dinh Tien Dung as the new Minister of Finance. Mr Dung, aged 52 and the youngest ever finance minister, was Auditor General prior to this new role, as had been the case with his predecessor, Vuong Dinh Hue. Mr Hue recently vacated the ministerial position in order to become the full-time Chairperson of the VCP's Economic Commission. A number of pundits noted that neither Mr Hue nor Nguyen Ba Thanh - the high-profile former head of Danang, and now chair of the VCP's Internal Affairs Commission - made it to the Politburo, as widely anticipated.

The signs of economic recovery were mixed in May. Purchasing Managers' Index came in at 48.8 in May, compared with 51.0 in April, suggesting that the corporate sector continued to struggle to sustain its expansion. Falling output prices and lower overall manufacturing output reflected anemic local demand. On the other hand, it was good to see export orders continue to grow and finished goods inventories shrinking which suggested restocking may lead

Regional P/E and Dividend Yield Comparison						
	P/E trailing	Price to Book	Dividend Yield			
Philippines	20.90	3.12	1.92			
Indonesia	19.36	0.33	2.18			
Thailand	17.92	2.49	2.76			
India	17.48	2.70	1.58			
Malaysia	15.94	2.04	3.46			
Vietnam: VNI	14.64	1.89	3.50			
China	12.38	1.57	2.51			

Source: Bloomberg

#### **VNH** Insights

After a brief consolidation in April, Vietnamese equity markets resumed the impressive rally that it achieved in 1Q2013. The benchmark VNI broke confidently through the 500 barrier to end the month at 518.39, thereby rising 25.30% YTD

Much of the recent rally could be attributed to the net flows of over US\$250m of foreign portfolio money into Vietnamese stocks so far in 2013 - a trend not seen since 2008

Despite continued concerns over SOE restructuring, the fragile banking sector and a badly bruised property market, institutional investors seemed buoyed by some of the latest economic stimulus measures, including a USD 1.4bn support package for social and affordable housing. As a result, the real estate sector became the main driver behind VNI's strong performance of 9.25% increase in May

#### **Fund Facts**

Domicile Admission Exchanges

Management Fee Performance Fee Shares in issuance **I SF Ticker** Bloomberg Ticker Reuters RIC ISIN

#### Cavman Islands 15 June 2006 London AIM Frankfurt Entry Standard 2% 20% (hurdle rate 5%) 53,705,411 VNH VNH LN Equity VNHq.L KYG9361X1043

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#### **Fund Statistics**

Total NAV USD 89,675,300		NAV per share USD 1.670	
NAV last month 9.5	58%	NAV last 12 mon	ths <b>28.76%</b>
Equity investments 98.	19% N	Number of invest	ments 23

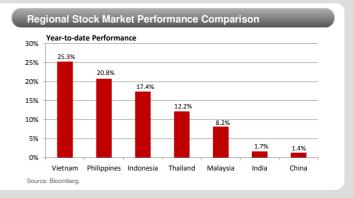
31 May 2013

**Investor Report** 

to future increases of economic activities. Nonetheless, the government has since revised the outlook for the country's annual GDP growth to hit below its target of 5.5%. The IMF is now forecasting 5.2% for 2013 and next.

Inflation remained benign, at -0.06% MoM, +2.34% YTD and 6.36% YoY. Food prices, rice in particular, are down. This allowed the central bank to shave a further 100 bps off each of the various key interest rates in May. Most commercial banks were relieved to hear that the implementation of Circular 02 which regulates asset classification and provisions has been delayed for one year until June 2014. On 18 May the Prime Minister finally approved the proposal for Vietnam Asset Management Company (VAMC), an entity established to take over NPLs from Vietnamese banks. It is expected to start operations in 2H2013 which may provide further tailwind for the markets.

The government has confirmed that the standard rate of corporate income tax in Vietnam will drop from 25% to 22% in January 2014 with the aim to lower it to 20% by 2016. The rate may be even lower for companies that meet certain eligibility criteria.



As illustrated in the chart above the Vietnam stock market has outperformed its regional peers by quite a margin since the beginning of the year. This is also reflected in the markedly increased valuations of 14.64x P/E from 11.49x at the end of last year.

Thanks to its value approach VNH's portfolio with a trailing P/E of 9.42x is still substantially better valued as compared to the market, despite the 9.58% increase of NAV during last month.

It is worth mentioning that performance wise equities of Vietnamese smalland mid-cap companies have managed to gain some ground in the most recent market rally. However, we believe that there remains ample upside potential for SMEs with attractive valuations, solid balance sheets and superior EPS growth.

#### Administrator & Custodian

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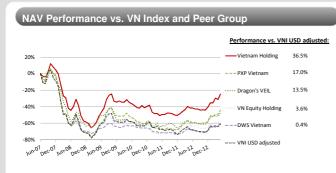
31 May 2013 **Investor Report** 

Net Asset Value	
Lowest NAV per Share since inception	USD 0.76
Highest NAV per Share since inception	USD 2.49
Positive Months	45.78%
Worst Month	-20.23%
Best Month	18.32%
Maximum Drawdown	-69.42%
Volatility p.a.	25.01%
Performance NAV per Share	
Last 3 Months	16.53%
Year-to-Date	26.52%
Since inception annualized	-2.01%

Share Price	ce		
Share Price	9		USD 1.25
Discount to Net Asset Value			-25.14%
Market Capitalisation			USD 67.13M
Lowest Sha	are Price since inception		USD 0.24
Highest Sh	are Price since inception		USD 2.85
Performan			1.83%
Last 3 Mon			5.93%
Year-to-Da			36.61%
Last 12 Mo	nths		15.74%
Portfolio TER	PEG (forward): 0.34 3.89% (FY 2012)	Beta: 0.64	P/E (trailing): 9.42x

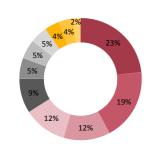
NAV per share — VNH Share Price — VNIndex (USD Adj)

Jun-07 Dec-07 Jun-08 Dec-08 Jun-09 Dec-09 Jun-10 Dec-10 Jun-11 Dec-11 Jun-12 Dec-12



Source: Bloomberg and LCF Rothschild

#### **Industry Allocation**



# Health Care

- Food & Beverage
- Construction & Materials
- Basic Resources
- Chemicals
- Banks
- Retail
- Industrial Goods & Services Oil & Gas
- Personal & Household Goods
- Telecommunications

### **Top 10 Holdings**

20%

0%

-20%

-60%

-80%

-100%

Share Price vs. NAV and VN Index

Source: VNHAM and Bloomberg

Investee Company	Market	Percent of NAV
Traphaco	HOSE	12.14%
AnGiang Plant Protection	OTC	8.99%
Vinamilk	HOSE	8.59%
Hung Vuong Corporation	HOSE	7.09%
Hau Giang Pharma	HOSE	7.07%
Binh Minh Plastic	HOSE	6.24%
Viconship	HOSE	3.95%
Petrovietnam Drilling	HOSE	3.86%
Thien Long Group Corp	HOSE	3.81%
National Seeds	HOSE	3.71%

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