

Investor Report

VietNam Holding Ltd. (VNH) is a value investor, aiming to generate high risk-adjusted returns by combining rigorous financial analysis with interactive sustainability research. Its current investment themes are agriculture, domestic consumption and urbanization. VNH's ordinary shares and warrants are listed on the London Stock Exchange's AIM.

Fund Statistics

Total NAV **USD 131,849,742**

Shares in issue **56,094,051**

Equity investments 99.12%

NAV per share USD 2.351
Treasury shares 10,407,642

Number of investments 27

Vietnam News

April was a good month for Vietnam, with the Vietnam All Share Index rising 4.7%, leaving it up 3% in the calendar year to date. The currency remains stable, up just under 1% year to date versus the dollar. By comparison the MSCI emerging and frontier indexes are both up some 6% year to date.

Despite the El Niño-induced downbeat first quarter GDP growth figure of 5.5%, most indicators for the Vietnamese macro-economy remain very positive. The year to date trade surplus as of mid-April is some USD 1.5bn, with good growth in exports of the higher-end items like mobile phones and machinery of over 20% and 15% respectively. Banking sector loan growth appears likely to hit the high teens for the second straight year.

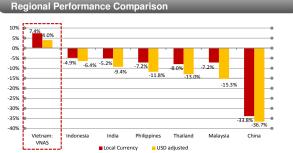
While Vietnamese interest rates have lifted off their cyclebottom set within the last 12 months, they have only done so very softly: by 30 basis points on deposit rates to 6.0% on average, and by just a few basis points on lending rates to 9.4% on average. Industrial production growth remains solid at 7.3% year to date, so too foreign direct investment disbursals growth at 12% and real retail sales growth at 7.5%. Continued FDI interest from Thailand remains a notable observation, with a recently announced purchase of Big C by Central Group for EUR 1bn.

Although the IMF has recently cited Vietnam's rising public sector indebtedness (around 64% of GDP) as a concern, we take the view that this will act to spur faster privatisation progress. We also note the entire economy's modest overall debt ratios, with total credit to GDP of about 110-120% looking pretty good alongside ratios of c. 250% (China, UK, US, South Korea, Switzerland, Eurozone), 200% (Malaysia), and 160% (Thailand).

Regional Valuation and Dividend Yield Comparison

	P/E trailing	Price to Book	Dividend Yield
Indonesia	23.9	2.4	2.0
Philippines	21.6	2.5	1.8
India	19.6	2.7	1.6
Thailand	19.4	1.8	3.4
Malaysia	18.3	1.6	3.2
China	16.1	1.6	2.1
Vietnam: VNAS	12.1	1.5	3.5

Source: Bloomberg.



Source: Bloomberg. Date range: 30 April 2015 to 30 April 2016.

VNH Insights

VNH's NAV per share rose 2.0% on the month and is up 5.3% year to date at USD 2.351. Amid the above mentioned buoyant growth in Vietnam, there are plenty of stocks for us to consider as beneficiaries, but there is also the reminder that growth does not necessarily mean profit. For example, the banks - which our portfolio remains largely absent of - continue to face the headwinds of continual provisioning for the 2011-14 slow-motion NPL crisis, the spectre of large equity capital dilution and the pressures of coming Basel standards adherence. At some point these factors will be fully discounted and sector buying opportunities will develop, but we haven't reached it yet. Another example is the food retailing space, where massive

investments by several groups (VIC, MWG, Lotte) are set to change the face of retailing in Vietnam, but where, amidst this heavy competition, profits could be thin.

Some day before 2020 Vietnam will most likely join the MSCI emerging markets index, unleashing a new wave of investment funds to its stock market. Rather than day-dreaming on that thought, the authorities in Vietnam will hopefully concentrate on a key fundamental: privatize significant stakes in the biggest and best state owned enterprises. This will lift Vietnam to emerging market status more than any other single factor.

Fund Facts

Domicile Cayman Islands
Admission 15 June 2006
Stock Exchange London AIM

Management Fee 2.00% for NAV < \$100M 1.75% for NAV > \$100-150M 1.50% for NAV > \$150M

Performance Fee LSE Ticker 1.50% for NAV > \$150 to NAV > \$

LSE Ticker VNH
Bloomberg Ticker VNH LN Equity
ISIN KYG9361X1043

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Investment Manager

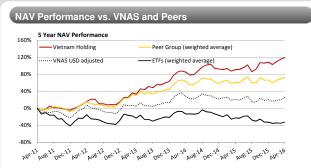
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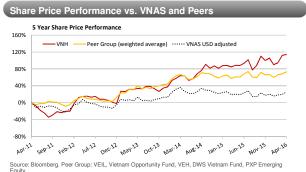
Investor Report

Net Asset Value / Portfolio **NAV per Share Performance** Last month 1.95% Year-to-date 5.33% Last 12 months 14.96% **Portfolio Statistics** P/E (trailing) 12.14% Dividend yield 3.11% PEG (trailing) 0.91 PEG (forward) 0.80 Beta 0.70 Median market cap / investment (USD million) 130.43

Share Price Performance	
Last month	0.76%
Year-to-date	4.04%
Last 12 months	13.35%
Sharpe ratio	1.18
Alpha	0.25
Beta	0.58
Market capitalisation (USD million)	111.91
Share Price Discount to NAV	
VNH	15.14%
Peer Group weighted average	19.52%
Operating Expense Ratio (12 month rolling)	2.99%







Industry Allocation



Top 10 Holdings

Investee Company	Market	Percent of NAV
Traphaco	HOSE	9.98%
Phu Nhuan Jewelry	HOSE	7.99%
Vinamilk	HOSE	7.71%
FPT Corporation	HOSE	7.55%
Binh Minh Plastic	HOSE	7.21%
Viconship	HOSE	6.39%
Thien Long Group	HOSE	5.92%
Hoa Phat Group	HOSE	5.08%
Danang Rubber	HOSE	4.65%
Khang Dien House	HOSE	3.89%

London Stock Exchange Market Makers

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